







# PROPOSAL

## MANAGEMENT **KICKSTART** PACKAGE

Many smaller businesses take too long creating proposals and they do not have a 'killer punch'. This means they are missing out on winning potential new clients and deals. **Proposal Management software** can help businesses develop more professional proposals in minutes which is fundamental for winning business. We at Nenke Consulting have developed our **Proposal Management Kickstart Package** to help businesses who don't know where to start in navigating the maze of Proposal Management solutions available.

-  ***Do your proposals lack a killer punch?***
-  ***Missing out on winning business and not sure why?***
-  ***Are you taking too long to turn around your proposals?***
-  ***Are you spending too much time creating your proposals? Isn't this the same as the one above? Maybe: Are you rethinking your proposals each and every time?***
-  ***Can't keep track of your proposals because you're too busy running the business?***
-  ***Need help but don't know how to start or where to turn?***

**We're here to help.** Our **Proposal Management Kickstart package** will get you on your way to a better organised and more winning proposal process.

## **A SIMPLE 4 STEP PROCESS WILL SET YOU UP FOR BETTER PROPOSAL MANAGEMENT.**

**1**

### **A review of your proposal and sales process**

What are the typical steps your business takes to get new business? Where is it falling down? Where are the pain points and what are the changes required? How will a Proposal system help you with this? We have a survey that will help with that discussion.

**2**

### **Three recommendations for suitable Proposal Management systems**

This will help you look further into the options, including costs, features and ultimately choosing the best option that suits you and your team.

**3**

### **A detailed review of your chosen Proposal Management system**

We will reconvene for a follow up discussion about what you have chosen and how we will implement it. How will this reduce pain and provide a positive ROI? What are the general questions you and your team might have?

**4**

### **A Collaborative Training Session for your Team**

We will help you get started with the chosen Proposal Management software. This will help with a smooth transition and enhance your team's expertise.

**All of this for an introductory rate of \$500**

**PLEASE COMPLETE  
APPLICATION FORM  
ON NEXT PAGE**

# PROPOSAL MANAGEMENT KICKSTART APPLICATION FORM



Given Name: ..... Surname: ..... Date of Birth: .. / .. / ..

Business Name: .....

Email: .....

Business Phone: ..... Mobile: .....

Street Address: .....

Suburb: ..... Postcode: .....

Please describe the products and/or services offered by your business:

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Please list the 2 most important benefits you would like to gain from the PROPOSAL MANAGEMENT Kickstart Package:

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**Full Payment \$500 + GST.** Please invoice me for the full amount.

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